



Join our growing team as a *Sr. Product Manager – Corrections*

The Sr. Product Manager, Corrections will be responsible for enhancing the value of Lexipol's products to the Corrections vertical.

KEY RESPONSIBILITIES:

- ★ Conduct customer research to develop a keen understanding of their range of capabilities and desired user experience and document market research and product requirements
- ★ Develop and present financial analyses to justify product development investment
- ★ Develop and maintain the product roadmap for the Corrections vertical
- ★ Evolve pricing of our offering to a strategic, market-based pricing model
- ★ Manage the allocation of software development resources to projects that maximize growth
- ★ Understand the competitive landscape
- ★ Understand broader customer needs as they relate to systems currently used for policy management, document management, staff communications and training
- ★ Work with external third parties to assess and implement partnering and integration opportunities

QUALIFICATIONS:

- ★ Minimum 8 years' experience resulting in strong knowledge of the Corrections markets
 - Primary focus on county and regional jails
 - Secondary focus on state prison systems
- ★ Demonstrated ability in defining and launching products proven to be market successes
- ★ Technical ability to quickly grasp the functionality of the current platform and apply available technologies to enhance its functionality in the future
- ★ Proven ability to lead and influence cross-functional teams without formal authority

EDUCATION AND EXPERIENCE:

- ★ Bachelor's Degree in business or technical field or commensurate work experience.
- ★ MBA preferred
- ★ Experience in a structured, customer-centric product development organization

COMPENSATION AND BENEFITS:

Lexipol offers competitive salary and annual bonus, comprehensive benefits including 401(k) with Company match.

For consideration, please email your resume, cover letter with salary expectations to hr@lexipol.com

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No third parties.